

# Conference Schedule

ONLY  
**\$75** per person  
Groups of 4 or more  
\$65 per person

## 7 – 8 a.m. • Registration/Continental Breakfast

### 8 a.m. – 4:30 p.m. • Exhibitors' Showcase

The Exhibitors' Showcase will be open in the conference registration area for the duration of the program. Please make a point of visiting with the representatives of these companies, which offer an array of natural gas heating equipment, products, and services.

### 8 – 8:15 a.m. • Welcome & Session Previews

*Jim Carey, New England Gas Company*

The GasNetworks Ninth Annual Heating Professionals Fall Conference opens with welcoming remarks from GasNetworks Training & Education Committee member Jim Carey, who will provide a brief overview of the many GasNetworks rebates available to your customers. Jim also will briefly highlight the upcoming sessions to help you determine which ones you would like to attend.

### 8:15 – 9 a.m. • Jimmy Dunn, Comedian

What better way to start the day off than with a few good laughs from nationally known comedian Jimmy Dunn! Jimmy is the creator and writer of the Olympia Sports TV commercials and stars as Jimmy the Cabbie. He also is the wise-ass voice guy on the Emmy Award-winning NESN TV show, Sox Appeal.

### 8 – 11 a.m./11:15 a.m. – 12:15 p.m./1 – 3 p.m. • Massachusetts Mandatory Continuing Education Class: Session 2

*Gas Instructor: Brad Wong*

*Plumbing Instructor: Peter DeFreitas*

Massachusetts Mandatory Continuing Education Class for Session 2. This is the second year of required continuing education for licensees. This class will fulfill the six-hour education requirement for plumbers for Session 2. Topics will include the Board's website information and forms and a review of the Board's policy statements.

#### PRE-REGISTRATION IS REQUIRED FOR THIS CLASS.

Cost is \$75 per person and includes the six-hour class, materials, buffet lunch (12:15 – 1 p.m.), and reception. Two classes will be offered; space is limited to 49 per class.

### 9 – 10:30 a.m. • Concurrent Sessions I

#### Modulating, Condensing, and Low-Temp Applications

*Kevin Shea, Trainer, Emerson/Swan*

Many high-efficiency condensing boilers are installed in conjunction with conventional baseboard. Yet maximum efficiency will not be realized since conventional baseboard requires 180-degree supply water in order to deliver adequate BTUs. Don't shortchange your customers! Learn how to get the highest efficiency possible from condensing boilers by using high-efficiency heat emitters.

#### Understanding Infrared Heat and Its Savings Potential

*Kevin O'Rourke, VP, Wholesale Marketing/Distribution, Sweeney-Rogers Corp.*

This seminar will compare and contrast infrared heaters to conventional heating methods such as forced air. Kevin will demonstrate the characteristics that make up a quality infrared heater and outline the best applications for this high-efficiency technology.

#### Tankless, On-Demand Water Heating

*John Murphy, Product Manager, Frederick Geraghty, Inc.*

Back by popular demand! This seminar will cover the ins and outs of tankless, on-demand water heating, including important installation issues and system diagnostics. You owe it to yourself and your customers to get in tune with this

very efficient water heating technology, which is also one of GasNetworks' rebate programs.

#### "Greening" Steam

*Dan Holohan, President, Dan Holohan Associates, Inc.*

It's not easy being green, especially when it comes to America's older steam-heating systems. Most of those old systems are unbalanced, which leads people to either open the windows on cold days, or shiver and then buy electric heaters to make up for it. In this session, Dan will show you how to "green" steam and get the most efficiency out of those vintage systems.

#### Condensing and Solar Thermal

*Mark Avron, Buderus*

This session will focus on combining high-efficiency gas boilers with solar thermal systems. You will learn about solar thermal basics for DHW only and combi solar/space heating, opportunities for solar heating, and who good potential solar customers are. This session also will include control strategies and integration of system controls for solar and hydronics.

### 10:30 – 10:45 a.m. • Morning Break

### 10:45 a.m. – 12:15 p.m. • Concurrent Sessions II

#### Modulating, Condensing, and Low-Temp Applications

See presenter/session description from Concurrent Sessions I

#### Understanding Infrared Heat and Its Savings Potential

See presenter/session description from Concurrent Sessions I

#### Tankless, On-Demand Water Heating

See presenter/session description from Concurrent Sessions I

#### "Greening" Steam

See presenter/session description from Concurrent Sessions I

#### Condensing and Solar Thermal

See presenter/session description from Concurrent Sessions I

### 12:15 – 1:15 p.m. • Lunch

Check out the Weil-McLain glass-piped steam boiler demonstration during the lunch break!

### 1 – 3 p.m. • Massachusetts Mandatory Continuing Education Class (continued)

See presenters/session description from Concurrent Sessions I

### 1:15 – 2:15 p.m. • Short Takes

All of the morning sessions will be covered in condensed version to give you a chance to see what you missed. Get a review of these workshops and ask our trainers your follow-up questions.

### 2:15 – 3:30 p.m. • General Session & Panel Discussion

#### General Session

*Harry McDonough, National Grid*

Everything you ever wanted to know about GasNetworks, but were afraid to ask! Plus, Harry tells us what the future holds for statewide energy efficiency programs.

#### Panel Discussion moderated by Dan Holohan

Our panel of trainers will take questions and relay areas of interest from their individual sessions held earlier in the day. Moderated by Dan Holohan, the session promises to be both informative and entertaining!

### 3:30 – 4:30 p.m. • Raffle, Reception & Exhibits

Join us for an informal and friendly event to conclude the day. Meet with colleagues and visit our exhibitors. Refreshments and hors d'oeuvres will be served.

## REGISTRATION FORM

Please fill out this form, detach, and mail to: GasNetworks Event Coordinator, 40 Washington St., Suite 2000, Westborough, MA 01581

LAST NAME FIRST NAME

TITLE

COMPANY

ADDRESS

CITY STATE ZIP

TELEPHONE # FAX #

E-MAIL ADDRESS

#### REGISTRATION FEES

Fee includes conference registration, breakfast, lunch, afternoon reception and trade show.

One to three individuals—\$75 per person \_\_\_\_\_ x \$75 = \$ \_\_\_\_\_  
 Four or more individuals—\$65 per person \_\_\_\_\_ x \$65 = \$ \_\_\_\_\_

(Please list name of each attendee)

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\_\_\_\_\_

\_\_\_\_\_

GasNetworks provides a limited amount of scholarships for students from vocational schools that offer plumbing, heating and HVAC curriculums. Please call 1-877-365-2800 for more details.

#### PAYMENT INFORMATION

Checks or credit cards (Visa and Mastercard only) are accepted.

I have enclosed my check for \$ \_\_\_\_\_

Please make checks payable to **Energy Federation, Inc.**

Please charge my credit card: (circle one) Visa Mastercard

NAME AS IT APPEARS ON CREDIT CARD

CREDIT CARD # EXPIRATION DATE

SIGNATURE

#### CONFERENCE LOCATION

The Lantana  
43 Scanlon Drive  
Randolph, MA  
(at the intersection of Routes 128 and 28)

#### HOTEL ACCOMMODATIONS

GasNetworks has reserved a block of rooms at the Comfort Inn in Randolph (adjacent to The Lantana) for the special rate of **\$94 per night, single or double**. You must ask for the GasNetworks rate, and **reservations must be made by Thursday, September 17, 2009**. After September 17, the hotel will take reservations based on room and rate availability. **Reservations must be made with the Comfort Inn directly at 781-961-1000.**

#### TO REGISTER

For more details on the conference or to register by phone, please call **1-877-365-2800**

For convenient online registration, visit **www.gasnetworks.com**